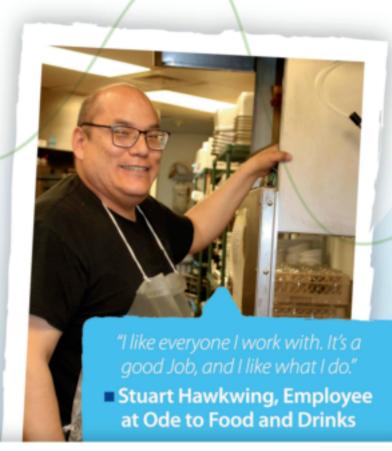


On May 22, we had the bittersweet experience of having nine students graduate from the LifeScape Specialty School—we'll miss them, but we're so proud! For some, the next step may be entering the workforce. With LifeScape's commitment to supporting people throughout their lives, we're there to help with this important next step through our Supported Employment program.

Supported employment helps any adult in the community with a disability who wants to work. One of our four employment specialists starts by identifying job interests and strengths, while training on general workplace skills. They work with businesses and organizations to identify job opportunities, and match potential workers with the job. Coaching is provided onsite to ensure success, and fades out of the picture when the employee is ready. Employment specialists are always available to come back for refresher coaching, a feature employers greatly appreciate.





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"I have the greatest boss in the world!"

Curtis Hilla, Employee at Wendy's Restaurant

LifeScape supports more than 90 people working in the Sioux Falls area, and has partnerships with over 60 businesses.

One of those workers is Curtis Hilla, who has worked at a Wendy's restaurant in Sioux Falls since May 2015. He goes to work early in the morning, helping prepare for the busy day ahead. Curtis keeps the outside facility and front-end area clean for patrons by vacuuming, washing windows, wiping tables, and taking out garbage. He likes earning a living and enjoys the customers and his coworkers, especially his manager, Amy. "I have the greatest boss in the world," says Curtis.

Another is Stuart Hawkwing, who had a strong desire to get back into the workforce after being retired for many years. He wanted a dishwashing position in downtown Sioux Falls, so he went with his employment specialist to the restaurant Ode to Food & Drinks to fill out an application. Ode gave him the opportunity to try out the job for a day; he did so well that they immediately offered him a position. That was four years ago, and Stuart remains a dependable, valued member of their staff. "I like everyone I work with," says Stuart. "It's a good job and I like what I do. It pays me really well so I have enough money to get by." Stuart has also developed friendships with his co-workers; they go to movies, shopping, or to events outside of work. Ode owner Michael Flannery takes him to church. For Stuart, Ode is more than just a place where he can earn an income and excel at his job, it's a community that supports him. It's the ideal situation we hope for—that natural community supports will grow out of the job relationship.

LifeScape is now developing a new approach called Customized Employment, with more in-depth efforts to personalize the employment relationship between a job seeker and an employer to meet the needs of both. It's part of the goal for people with disabilities to express choice throughout their lives, including employment. Samantha Griebel is piloting that program with LifeScape. Not only will this give Sam a job that makes full use of her quick wit and excellent writing skills, Customized Employment has many advantages for employers. Benefits include tax incentives, reliable and dependable employees, lower turnover, and enhanced diversity. "It's an awesome opportunity," says Sam. "I am excited to be working on finding a job that is specific to my abilities and educational background."

LifeScape's employment specialists are always looking for more businesses to partner with, and local employers give high marks to the program. "LifeScape prepares people well for the job," says Nic Hoch, Assistant Director of Store Operations, South Minnesota Avenue Hy-Vee. "The value of the employment specialists is huge."

For more information about LifeScape's Supported Employment program, call 605.444.9974 or email patrick.derrick@LifeScapeSD.org.

### LifeScape | The Journey

## From Our Chief Executive Officer



Steve Watkins Chief Executive Officer

Dear Friends of LifeScape

I have now been in my role as CEO for nine months, and we've all been working hard to ensure LifeScape is better known across the region. This higher visibility helped get us the great outcome of increased funding through the South Dakota Legislature! This critically needed support will provide LifeScape with a more sustainable financial situation. In years past, we have relied on the LifeScape Foundation to cover over \$2 million in operational costs. We've been so grateful for that support—all possible because of you, our donors.

The incremental funding will also allow for improved compensation for our staff. This will help stabilize our workforce who work directly with the adults and children we support.

Finally, the incremental funding will allow the contribution from the Foundation—from you—to go to more exciting and innovative projects. The Foundation's contribution will now be freed up to reinvest in our current buildings—especially the homes of the adults we support. Another project is to build a green space/park for our adult Day Services participants at our Western Avenue location. This will get people outside to enjoy the fresh air and sunshine. We are even considering a special facility for young adult needs once they transition out of children's services.

One of my big goals is for LifeScape to be seen as progressive in addressing the needs of people in the communities we serve. One way we have demonstrated this is with the opening in May of the Autism & Child Development Center. This second outpatient center in Sioux Falls focuses on behavioral services, including Applied Behavior Analysis (ABA) and Early Start Denver Model treatment, which is specialized occupational and speech therapies for young children with autism and autism-like symptoms. Our diagnostic Autism Evaluations happen there, as well as free autism screenings for kids four and under.

In Rapid City, we have just added ABA therapy, supporting a critical need in Western South Dakota for behavioral supports.

At LifeScape AbleKids in Sioux City, we now have a weekly orthotics and prosthetics clinic. This fills an area of need for splinting, bracing, and prosthetic limb services.

We are also partnering with Dakota State University to develop technologies to increase independence and community participation for people with disabilities.

The future is promising for the LifeScape family! We are so grateful for your support as we improve the lives of people with disabilities and medical rehab needs. Thank you.

With sincere thanks,

Steve Watkins
CEO

## "There's so much more to me than my disability" By Guest Columnist Trinity Miller

Hil My name is Trinity Miller. I was born with Spinal Muscular Atrophy type 1. SMA is a genetic disease that weakens the voluntary muscles over time. There are four types of SMA, type 1 being the most severe. Spinal Muscular Atrophy is based on the age of onset. SMA type 1 is found during an infant's first six months of life, and is also the number one cause of genetic fatalities of babies under the age of two. I was a very floppy baby. I wasn't able to hold my head up or crawl, for that matter. The doctors thought some babies just took longer to develop—that was until I lost all of my reflexes. My little sister Carrigan also has SMA.

Even though I have Spinal Muscular Atrophy, there's so much more to me that people don't always see. For instance, I can't smile, but that doesn't mean I'm not happy. People oftentimes assume that I am just tired. I'm actually pretty hyper.



**Trinity Miller** 

My parents are so inspiring. They could have given up and been like, "Woe is me," but instead they have decided to persevere each and every day. Because of them I have learned that love has absolutely no limitations. They give my sister and me as much of a normal life as possible. We go camping, sledding, fishing, and even horseback riding. Some activities I personally enjoy doing are writing and singing songs, playing on the computer, and driving my wheelchair.

Music is like oxygen to me, without it I would die. I know that seems pretty dramatic, but for me it's true. When I am writing a song, I don't know if it'll be any good or not. All that matters to me is that if I love what I'm doing and if it makes me feel free, then I know I've accomplished my goal. Music is one of my many ways of forgetting that I have a disability. 2018 was an incredibly difficult year for me. I had to go through several struggles and surgeries. It was terrifying for my family and me. Because I love music so much, I listen to Shawn Mendes before any spinal injection, which is a treatment for SMA called Spinraza. For some reason, his music always calms me down.

I am very grateful for the opportunity to write this article!

Trinity lives in Watertown, and first received services from LifeScape as an infant. She and her sister have both been fitted for power wheelchairs at LifeScape Rehabilitation Center in Sioux Falls.

Occupational Therapist Kelsie Kallhoff of LifeScape AbleKids in Sioux City works with Logan Cunningham on visual perceptual and fine motor skills to improve his strength, precision, and grasp proficiency.



## Summer Welcomes Hamsters USA to Western South Dakota



Summertime brings the roar of bike engines as the amazing Hamsters USA international motorcycle group kick-starts their support of children with disabilities in the Black Hills. A huge thanks to Paul Yaffe and his team of Hamsters and friends who hosted and supported the 2019 Arizona Bike Week Dry Heat Charity Run, raising \$41,520 this year!

This year, Hamsters USA is making a huge impact on children with autism and similar disorders. The specialized, collaborative approach to behavioral treatment using occupational, speech, and behavior therapy is scarce in this region of South Dakota. Because of the Hamsters USA support, LifeScape is



LifeScape Foundation President Jessica Wells, left, thanks Hamsters USA for their incredible support at their 2018 gathering in the Black Hills.

working with a psychologist to provide autism evaluations, and has hired a certified behavior analyst to provide Applied Behavior Analysis treatment for kids on the autism spectrum. These early interventions will help children make a strong start in Kindergarten with their peers. We hope the firm foundation of behavior care will also provide greater independence throughout their lives. The wait time for a child to receive an autism evaluation has averaged nine months in western South Dakota because of lack of providers. Hamsters USA is helping increase access and cutting down that wait time by months!

Over the last 13 years, the Hamsters USA have raised over \$3 million for LifeScape in Rapid City. 100% of these funds stay in the Black Hills of South Dakota to help children with disabilities thrive. Our thanks to AllState Insurance for helping welcome the Hamsters to Sturgis this year, and for their own support of LifeScape. We also remember those that the Hamsters USA have lost over the years; their friendship and big hearts have helped countless kids who struggle and might otherwise receive no services at all. It is with gratitude that we honor their legacy with gifts that continue the mission. Thank you to Kenny Scheffler and Diane "Rosey" Walton for remembering one of the very first who tied a strong bond with the Hamsters helping kids—Bob Illingworth and his partner Colleen Wagner. In Bob's words, "It's All About The Kids!"

Inpatient rehabilitation patient Emmett Kiel, 11, gets instruction from physical therapist Sherry Merkwan. Emmett spent 57 days getting intensive rehabilitative nursing care and therapies after having a stroke in March.



# From Our Foundation President





Summer is full of opportunities at LifeScape, and smiles abound. The warmer weather brings trips to the Trent Farm where kids and adults enjoy feeding cows, riding in wagons, driving a tractor, riding a horse, and having a picnic under the trees. We get a chance to catch up with a dedicated group of volunteers from the Dell Rapids area. When spring floods took out the roads and made getting to the farm impossible, these volunteers loaded up the tractors, horse, cows, and wagons and brought them into town, so not a single day would be missed.

About 40 miles away, another group of volunteers greeted folks at a prime fishing hole. Children and adults from LifeScape love visiting the Baum Family Fishing Pond near Garretson. They fish all day and enjoy a picnic on the grass.

Volunteers bring a higher quality of life to people supported by LifeScape. It's the volunteer who helps a young adult round the bases at a Miracle League softball game. Or the person who comes to our pediatric rehabilitation hospital and plays with a toddler whose parents live too far away to be there every day. And it is the one who helps plant a garden with folks at one of our residential homes or day service areas.

Volunteers give of their time and their talents to help others. Often, I've overheard volunteers say they get so much more out of the experience than they ever could give. Our gratitude runs deep.

LifeScape has a vibrant volunteer program. We welcome youth and adults who want to give back to their community and make a true impact on people's lives. In his column, Steve mentions we'll be able to fix up and improve some of our residential and day service locations. While the generosity of donors is making the funding possible for these projects, we'll also need many hands to get the work done. We invite you to join us! Find us at www.lifescapesd.org and click on the "Volunteer" link.

While you're on our website, notice it has a new, clean look! We hope that when folks are searching the web for pediatric rehabilitation services, autism services, orthotic and prosthetic services, special education resources, supported employment, and adult residential services—they find us. It is chock-full of amazing stories, photos and resources. The front-page video steals my heart and makes me smile no matter how many times I watch it. I invite you to see for yourself – it could be the highlight of your day!

**Enjoy this day!** 

George Welk

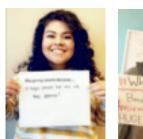
Jessica B. Wells
Foundation President

## LifeScape's 2019 Employee Giving Campaign

The Employee Giving Campaign is a fundraising effort that gives us, the employees, the chance to contribute to the children and adults supported by LifeScape. The Employee Giving Campaign unites all employees to donate to a project at LifeScape that matters to them, while fulfilling our charitable mission of empowering children and adults with disabilities to lead fulfilling lives. Essentially, it is an opportunity to enhance funding for projects that directly impact people with those little extras in life. This year's special projects included funding for Needs & Dreams and the Bisson Fund, which provides support for medical needs. A new fund was created to support costs for the funerals of those who don't have family involvement this was created as a result of employee feedback. Additionally, funds could be designated to be used "unrestricted," which means they will be put where the needs are greatest.

This year's campaign was held during the month of May, with many employees contributing for a total of \$40,832,64 through direct gifts, payroll deductions, t-shirt sales, and a raffle. Departments also created a record-breaking number of 27 baskets for a staff silent auction. Carnival-themed games were offered at various locations, with local businesses generously donating prizes.











T-shirts (left) were created based on a design by people supported at Inspirations Jewelry, Art, and More. It includes the name of every department at LifeScape. Staff members posted their reasons for giving as part of the Employee Campaign.

We want our staff to be deeply connected to our mission.

Through the Employee Giving Campaign, we help connect them to needs and encourage them to help!

## Host Home Providers Being Sought for Shared Living Program

LifeScape is partnering with the State of South Dakota to offer a new adult living option: Shared Living. It pairs an individual, couple, or family to share their home with a person who has a disability. Shared Living enables people needing supports to experience a real home and community life and provides more consistent caregiving.

LifeScape will match the participant with the host home provider, who is an independent contractor and owns or leases the home. Background checks and an extensive matching process help ensure a quality pairing. LifeScape will also provide ongoing oversight.

South Dakota does allow the participant's family to act as his/her host home provider if the arrangement is agreed upon by all parties involved.

LifeScape is seeking prospective host home providers in the immediate Sioux Falls area.

For details, contact Director of Admissions Melanie DeBates at melanie.debates@LifeScapeSD.org or call (605) 444-9550.

Speech-language pathologist Heather Bradley coaches Owen Jamison on speech articulation at LifeScape in Rapid City.



## Ambassadors Grant Over \$122,000 in Wishes to LifeScape

Two expensive speech-generating devices will give children a voice, a new lift will help in transferring people with high medical needs, and food and rent assistance will provide a safety net for low-income adults with disabilities. These are just some of the 60 wishes—both large and small--granted this year by the LifeScape Ambassadors. At their May meeting, they presented a check for \$122,687.29 to LifeScape Chief Operating Officer Dr. Kimberly Marso.

The funds are mainly raised through One Autumn Night and Mall Walk. The requests are made by staff at our Sioux Falls, Sioux City, and Rapid City locations throughout the year. After careful review by management and the Ambassadors, the group decides which wishes they can grant. "We'd like to grant them all," says Ambassadors Wish List Chair Paulette Fischer. "We do our best, and are able to grant most of the wishes that provide the extras to really make a difference for people supported across the organization."

We are so grateful to the Ambassadors for their incredible help. Over the past 18 years, they've raised and contributed over \$1.4 million! You can get involved with these life-changing efforts! First, plan to attend One Autumn Night at the Museum of Visual Materials in Sioux Falls on September 20, and Mall Walk at the Empire Mall on February 1, 2020!

Second, join Ambassadors! After a summer break, meetings will resume with a social on August 19th at 5:30 p.m. at Blue Rock Bar & Grille, 4021 Bobhalla Drive in the Sanford Sports Complex in Sioux Falls. Regular meetings are held the third Monday of the month, 11:45 a.m. – 1:00 p.m. at LifeScape's 2501 W. 26th Street location. Details at info@LifeScapeSD.org or call (605) 444-9800.

Officers for 2019-2020 are: Vonny Revell, President; Deana Kruger, President-Elect; Julie Gehm, Past-President; Cindy Haiar & Andra Kallhoff, Co-Treasurers; and Jamie Richardson, Secretary.

Thank you, Ambassadors!



Ambassador President Julie Gehm presents the 2019 Wish List check to Chief Operating Officer Dr. Kimberly Marso at the Ambassadors' May meeting.



### Ways to Give

- Sustainer Club! Set up convenient monthly gifts of \$15 or more, which can even be automatically charged to your credit card or deducted from your checking account. Each year you continue your membership, an individual supported by LifeScape will receive a warm blanket in your name and you'll receive a thank you from that individual.
- **Matching Gifts** Check with your employer to see if they will match charitable contributions or volunteer hours made by their employees.
- **Airline Miles** Donate your frequent flyer miles to provide transportation to children and adults in need.
- **Donate a Vehicle** Help provide for children and adults at LifeScape with a tax-deductible gift of a vehicle you no longer use.
- Box Tops/Milk Caps Help meet needs at LifeScape's Specialty School by donating your Box Tops and Land O Lakes milk caps.
- Donate the interest earned at your bank through www.InterestForOthers.com
- **AmazonSmile** Shop at www.smile.amazon.com and designate LifeScape as your charity of choice.

These are just a few of the many ways you can give to support LifeScape!
To learn more, contact the LifeScape
Foundation at 605-444-9800
or giving@lifescapesd.org.
Or, visit www.lifescapesd.org/foundation.

### Community Partner:



## Coca-Cola Bottling Company High Country is Passionate About Our Mission

Three years ago, LifeScape started a new fundraiser in western South Dakota, the Hope for the Hills Radiothon for LifeScape, which is a partnership with Haugo Broadcasting stations, 95.1 KSKY, KICK 104, Hits 102.7, and ESPN 105.7FM/1340AM. One of our first partners in this new endeavor was Coca-Cola Bottling Company High Country in Rapid City. They jumped at the chance to provide for the Family Day component of the event, providing monetary support, Coke products, and games. Since that first event, our partnership has grown exponentially.

Coca-Cola Bottling Company High Country has donated ads for LifeScape in support of another event. Marketing Manager Nic Knapp voiced the spots, expressing his company's support for the work done by LifeScape for kids with disabilities in western South Dakota. Additionally, they put signage on their trucks and volunteered their time at the Hope for the Hills Radiothon event, spending time on the phone bank, and volunteering with the kids during Family Day. They are also partnering with to provide some marketing materials as needed.

As we move into our new fiscal year, Nic Knapp and Amber Schumacher, both in their marketing department, are spearheading a new event for LifeScape. They will host a cornhole tournament on September 14 that will benefit our services to western South Dakota families. They are also working with other community partners to help provide funds to help area kids with disabilities. These activities are still in the planning stages, so watch for updates on Facebook and on LifeScape's website on how to get involved!

We are so grateful to corporate partners like Coca-Cola Bottling Company High Country, who see the importance of being active in the community and giving back. Their impact on the lives of the children served at LifeScape ripples beyond their own activities, because of their fierce commitment to spreading the word and bringing new partners in. Their passion and compassion thereby further help those in need throughout the state and beyond.



LifeScape nominated Coca-Cola Bottling Company High Country for a Spirit of Volunteerism Award this year in response to their tireless support of children with disabilities in western South Dakota. Pictured at the awards ceremony are Tura Synhorst, Nic Knapp, Kim Haiar (LifeScape), Amber Schumacher, Don Shultz, and Kameron Nelson (LifeScape).

If you'd like more information on becoming a corporate partner, please contact the LifeScape Foundation at 605-444-9800.

Participants at Camp Bravo, held in June at Joy Ranch near Watertown. Thirty-seven young people between the ages of 9 and 21 participated in the third annual week-long camp, this year with the theme, Rockin' Robin Hood. A program of the LifeScape Center for the Arts, Camp Bravo provides an arts and summer camp experience for youngsters of all abilities.



## Sioux City Area Benefits From New Specialty Clinics



Dr. Kate Sigford evaluating a patient for tone challenges.

Orthotic & Prosthetics Clinic at LifeScape AbleKids - Getting the right fit the first time is vitally important for patients with prosthetic limbs or orthotic braces and splints. Not having to drive long distances for those services is helpful, too, so Sioux City-area orthotic and prosthetic patients are grateful that Rachel Smith is holding weekly clinics at LifeScape AbleKids in Sioux City.

Rachel is a Certified Prosthetist/Orthotist at LifeScape affiliate Rehabilitation Medical Supply in Sioux Falls, and has made the 87-mlle trip to Sioux City each Tuesday since January to see pediatric and adult patients there. For details or appointments, call (605) 444-9714.

**TEAM (Tone Evaluation And Management) Clinic at Dakota Dunes, SD** – Since 1998, when it was started by Dr. Julie Johnson at LifeScape in Sioux Falls, TEAM Clinic has treated patients with muscle tone and mobility management challenges. TEAM Clinic was added at LlfeScape in Rapid City the next year with Dr. Johnson or Physician Assistant Charlie Broberg traveling from Sioux Falls about every other month to see patients. (That clinic is now led by Dr. Cristina Sanders of Rapid City Regional Hospital.)

TEAM Clinic is now available to Sioux City area patients at Dakota Dunes in southeast South Dakota. Dr. Kate Sigford, LifeScape's Medical Director of Rehabilitation & Medically Complex Programs sees patients the first Tuesday of every month, along with an orthotist from Rehabilitation Medical Supply in Sioux Falls. Patients can get medication management, therapy orders, and referrals for splints or braces or surgical interventions. For details or appointments, call (605) 444-9727.

## mission.

We empower children and adults with disabilities to lead fulfilling lives.

### vision.

All people are valued and respected.

## values.

Integrity. Compassion. Fiscal Responsibility.
Collaborative Relationships. Excellence.

### **Upcoming LifeScape Events!**

Mondays through August: Blue Rock Gives Back, Benefiting LifeScape. Social events each Monday through August at Blue Rock Bar & Grill, with 10% of all food & drink proceeds going to LifeScape. Located at 4021 Bobhalla Drive in the Sanford Sports Complex.

July 21, 2019: Rudy M. Navarrete's Taco Bar Fundraiser.

Rudy M. Navarrete's Tex-Mexican Restaurant will host a taco bar 11 a.m. – 4p.m. with all proceeds going to LifeScape. Located at 2209 W 57th Street, Sioux Falls.

July 26-28, 2019: 50th Annual Winner Elks Benefit Rodeo.

Three nights of exciting rodeo action at the Winner Fairgrounds to benefit children's outreach services across South Dakota.

September 20, 2019: One Autumn Night.

A fun evening of music, friendship and food hosted by the LifeScape Ambassadors at the Museum of Visual Materials, 500 N. Main in downtown Sioux Falls.

September 24, 2019: Dine out for LifeScape-Sioux Falls.

Mark your calendar and watch for restaurants who will donate a portion of the day's proceeds to LifeScape!

**September 26-27, 2019: KBACK Rockathon for LifeScape, Sioux Falls.**Tune in for amazing stories of children and adults being empowered, valued, and respected at www.kback.rocks – 6 a.m. – 6 p.m.

December 10, 2019: Dine out for Kids-Rapid City.

Local restaurants donate a portion of the day's food/beverage proceeds to LifeScape in Rapid City!

December 13, 2019: Holiday Jam with the Hegg Brothers, Rapid City.

Don't miss the Hegg Brothers & friends' amazing holiday show! 7 p.m. start at the Performing Arts Center at Rapid City High School.

**December 13, 2019: Hope for the Hills Radiothon for LifeScape, Rapid City.** Tune in from 6 a.m. to 6 p.m. and be inspired by stories of hope. KSKY 95.1 FM, KICK 104 FM, Hits 102.7, & ESPN 1340 AM/105.7 FM.

December 13-14, 2019: "Elf The Musical."

Presented by the LifeScape Center for the Arts & Black Hills Playhouse at the Edith Mortensen Theatre, Augustana University. Curtain times are 7 p.m. Friday and 2 p.m. (autism & sensory friendly performance) and 7 p.m. Saturday.

**December 15, 2019: Holiday Jam with the Hegg Brothers, Sioux Falls.**A holiday tradition, just in time for Christmas! 4 p.m. at the Orpheum Theatre.

Get details on all these events at www.LifeScapeSD.org, or call the LifeScape Foundation at (605) 444-9600.

## Will you do us a favor?

We love to stay in touch with our friends, and one way to do this is email—but we don't have your email address. Would you be willing to share it with us? We'll never completely replace "snail mail," but increased use of email helps with the expense of paper, envelopes, and postage.

That means more funds are available for the programs and services that benefit the 2,988 people supported by LifeScape.

If you have an email address you're willing to share, just send a message to: **giving@LifeScapeSD.org** and put Email Address as the subject.

Your information will never be sold or shared!

Thank You!

## Give it Twice!

#### "How Charitable Remainder Trusts Support Your Family and Favorite Non-profit"

If you are in your mid- to late-60s, chances are you're living the dream as a retiree-congrats! You have earned the spare time to tend your garden, go on that fishing trip, relax with your family and friends, and volunteer at your favorite nonprofit organization.

It's also likely that you've begun conversations about the future and how your money will work for you and those that you love. Transfers of wealth to the next generation may seem daunting at times, but with the right approach that fits your needs and wants, you can make a larger impact with your assets.

Ever wonder how you can bypass capital gains tax, secure an increased income, and receive a charitable deduction? You may want to consider a Charitable Remainder Unitrust (CRUT). This estate planning tool provides income to a named beneficiary during the grantor's life, with the remainder of the trust going to a charitable cause that you

Typically funded with an asset–artwork, a house, stocks, bonds, or other property-income from the CRUT is based on a percentage of the fair market value of the assets and is revalued each year. The donor or members of the donor's family are usually the initial beneficiaries, with a minimum 10% of the asset's value (required by the federal government) given to the charity.

#### **TYPES OF CHARITABLE REMAINDER UNITRUSTS**

depends on which type of CRUT you and your financial advisor choose to set up. The income varies each year and is usually taxable, while the duration of the income payments may be for the lifetime of one or more beneficiaries or a specified term of years.



**Kameron Nelson** Director of Major Gifts

#### STANDARD UNITRUST

A standard unitrust provides income based on a fixed percentage that is determined upon setting up the trust. The percentage must be 5% or more, which then is multiplied by the fair market value of the trust assets at the beginning of each year.

#### **NET INCOME UNITRUST**

A net income unitrust provides annual payments that follow the process of a standard unitrust or provide net income of the trust as payout, whichever is lower. This is typically preferred by donors who may be younger or otherwise want to wait until later to receive larger payments.

#### **FLIP UNITRUST**

A flip unitrust begins as a net income unitrust, but it only pays beneficiaries based on actual earnings of the trust. Typically used when non-liquid assets like real estate or artwork are used to fund the trust, the trust states that at some specified date in the future the asset will be sold and will then operate as a standard unitrust. This type may be preferred by donors who want the trust to fund retirement.



Pam Mellor, left, reviews paperwork with her conflict-free case manager from LifeScape, Bethany Siwek. As part of our Conflict-Free Case Management program, LifeScape provides case management to adults with disabilities in southeast South Dakota who receive services through the HCBS Choices waiver.

"Bethany treats me with respect and understanding, which I deeply appreciate," says Pam. "She got me connected with a lot of services to help me."



#### **Needs & Dreams** Wish List

## Your gift helps change lives.

Here's what your gift can buy for the kids and adults supported by LifeScape:

#### **Big Dreams**

- ☐ Greenhouse
- Playground Equipment

#### \$2,500

- ☐ Small Hi-Lo Activity Chair
- Rent Assistance
- ☐ Food Assistance

#### \$1,000

- ☐ Home Modifications
- ☐ Therapy Equipment

#### \$750

- ☐ Protective Head Gear
- Parallel Bars for Therapy
- ☐ Adaptive Aquatics Scholarships
- Horsepower Fees

#### \$500

- Hearing Assistive Device
- ☐ Medical Bill Assistance

#### \$200

- ☐ Kaufman (K-SLP) Treatment Kit 1
- ☐ GoTalk 4+ AAC/Communication Device

#### \$100

- ☐ Language Builder Picture Cards
- ☐ BIGmack Speech Generating Device

#### \$50

- Lids 'n Lizards Magnetic Photo
- Vocabulary Game
- Jelly Bean Switch Paratransit Tickets

#### \$25

- Melissa & Doug Wooden Peg Puzzle Sets
- **☐** Restaurant Gift Cards
- ☐ Lauri Photo Language Cards Actions

If you wish to donate for one of the above needs, please circle the dollar amount and check the need you're interested in funding. Clip this form and include in the attached envelope with your gift.

> Thank you! For your generous support











